

### Contractor Comparison Questionnaire

Company Name: \_\_\_\_\_ Phone: \_\_\_\_\_  
Address: \_\_\_\_\_  
\_\_\_\_\_ Fax: \_\_\_\_\_

1. How long has your company been in business? \_\_\_\_\_
2. How many employees do you have? \_\_\_\_\_
3. How many crews do you have performing jobs in the field? \_\_\_\_\_
4. How many major pieces of equipment do you have? \_\_\_\_\_
5. What services do you offer?

Asphalt Patching	Concrete Repair	Bollards
Asphalt Paving	French Drains	Curb Blocks
Patterned Asphalt	Catch Basin Repair	Sweeping
Speed Bumps/Humps	Profile Milling	Fabric Membranes
Seal Coating	Line Striping	
Service Maintenance Agreements		
6. Does your estimator handle all aspects of the job? If no, who handles it?

Bidding	Yes___	No___	_____
Scheduling	Yes___	No___	_____
Job Set Up	Yes___	No___	_____
Customer Satisfaction	Yes___	No___	_____
7. Will subcontractors be used on your job? Yes\_\_\_ No\_\_\_
8. Do you have a written safety program? Yes\_\_\_ No\_\_\_
9. Are you a drug free workplace with a written drug testing policy? \_Yes\_\_\_ No\_\_\_
10. Do you require money up front? \_Yes\_\_\_ No\_\_\_
11. What are your payment terms? Net 15 days after job done and you are happy with it.
12. Do you offer extended payment terms? Yes\_\_\_ No\_\_\_
13. Do you have a detailed written warranty? Yes\_\_\_ No\_\_\_
14. What is your Dunn & Bradstreet rating? Call 1(888)445-8459
15. What is your Better Business Bureau Rating? \_\_\_\_\_
15. Please list bank reference: \_\_\_\_\_
16. Do you have customers that will confirm that you will gladly return quickly for warranty concerns? Yes\_\_\_ No\_\_\_
17. Do you have a website? Yes\_\_\_ No\_\_\_  
Website Address: \_\_\_\_\_