

## Contractor Comparison Questionnaire

Company Name: \_\_\_\_\_ Phone: \_\_\_\_\_  
Address: \_\_\_\_\_ Fax: \_\_\_\_\_  
\_\_\_\_\_

1. How long has your company been in business? \_\_\_\_\_
2. How many employees do you have? \_\_\_\_\_
3. How many crews do you have performing jobs in the field? \_\_\_\_\_
4. How many major pieces of equipment do you have? \_\_\_\_\_
5. What services do you offer?  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

6. Does your estimator handle all aspects of the job? If no, who handles it?
- |                       |         |        |       |
|-----------------------|---------|--------|-------|
| Bidding               | Yes ___ | No ___ | _____ |
| Scheduling            | Yes ___ | No ___ | _____ |
| Job Set up            | Yes ___ | No ___ | _____ |
| Customer Satisfaction | Yes ___ | No ___ | _____ |

7. Will subcontractors be used on your job? Yes \_\_\_ No \_\_\_
8. Do you have a written safety program? Yes \_\_\_ No \_\_\_
9. Are you a drug free workplace with written drug testing policy? Yes \_\_\_ No \_\_\_
10. Do you require money up front? Yes \_\_\_ No \_\_\_
11. What are your payment terms? \_\_\_\_\_
12. Do you offer extended payment terms? Yes \_\_\_ No \_\_\_
13. Do you have a detailed written warranty? Yes \_\_\_ No \_\_\_
13. What is your Dunn & Bradstreet rating?
14. Please list bank reference:
15. Do you have customers that will confirm that you will gladly return quickly for warranty concerns? Yes \_\_\_ No \_\_\_
16. Do you have a web site? Yes \_\_\_ No \_\_\_  
Website address: \_\_\_\_\_